



# ENTERPRISE RESOURCE PLANNING (ERP) SERVICES

*Your business is evolving. Has your resource planning ability kept pace?*

The efficient planning and utilization of people, processes, data, time, and money are keys to success. Yet organizational growth and complexity can make it difficult to manage resources wisely. Departmental interdependencies, disparate systems and data, increased compliance risks, new markets and products, and many other factors increase complexity and inefficiency. Enterprise Resource Planning (ERP) is essential for organizations facing increasing complexity in operations, financial and management reporting, and business strategy. An effective approach to ERP will turn complexity into opportunities to outperform the competition, improve customer and employee experience, reduce risks, and deliver better financial performance.

## MORGANFRANKLIN DELIVERS

We help organizations quickly and cost-effectively address challenges throughout the ERP life cycle—from selection to retirement. Whether you are implementing ERP for the first time or enhancing existing systems, we help you get the most out of your investment. We have experience delivering successful projects of all sizes, and we are comfortable scaling our involvement to meet your needs.

Our professionals bring significant expertise in systems integration and specific knowledge of leading ERP platforms, including Oracle, PeopleSoft, SAP, and Deltek. Technical expertise is combined with knowledge of accounting, financial reporting, governance and compliance, process improvement, risk and controls, and strategy to provide a more complete and sustainable ERP solution.

Our approach and services are based on a life cycle view of ERP that goes beyond implementation. This view is essential to sustaining long-term value and expected ROI from ERP initiatives. We emphasize the need for strong project management, functional expertise, flexible resourcing, a long-term focus on benefits realization, and an implementation methodology tailored to meet the needs of each project.

Working with your team we will:

- Reduce the scope of implementation to meet financial constraints
- Establish a flexible architecture aligned to long-term strategy
- Define each project so that the costs and benefits are clearly known in advance
- Prioritize projects that deliver the best return on investment
- Select the correct projects to undertake based on criticality
- Plan and budget effectively to avoid surprises
- Staff projects appropriately to ensure on-time and on-budget delivery
- Ensure that people and processes are aligned with business strategy
- Establish a strong project management methodology that can accommodate multiple resource streams and implementation projects
- Develop performance measures and track outcomes of each implementation

## Delivering Value and Confidence:

- Promote unbiased strategy & solution selection
- Avoid missed budget & milestone goals
- Make reliable, informed decisions faster
- Improve forecasting & budgeting accuracy
- Reduce security & compliance risk
- Lower long-term IT costs
- Improve service levels within & outside the enterprise
- Reduce manual processes & inefficiencies
- Mobilize your workforce
- Use BI with greater results



## MORGANFRANKLIN ERP SERVICES

**IV&V.** For customers facing large and complex projects, our Independent Validation & Verification services provide an unbiased assessment and confirmation of progress and quality. This promotes alignment of goals with your integrator and further empowers you with the ability to identify issues early and address them while change is still possible.

**Requirements and Package Selection.** A proper selection based on a clear and accepted understanding of requirements will help maximize your return on investment. Our “measure twice, cut once” approach accelerates your implementation by pulling many design tasks into the selection process. We also manage the logistics of creating an RFI, scheduling demonstrations, and helping you select the ERP that best fits your needs.

**Implementation Services.** Our comprehensive project management methodology ensures that your project is well-managed and focused on delivering results. We assess resource requirements and help you make the best use of in-house expertise, independent contractors, and experienced consultants to achieve the most effective staff mix.

**ERP Enhancements.** Many organizations fail to leverage all of their ERP capabilities, are unaware of embedded capabilities, lack necessary training, or suffer from a fragmented architecture. Our ERP+ methodology starts with a diagnostic to identify and prioritize the enhancements you wish to implement. We then work with you to develop and implement an enhancement road map based upon delivering benefits over short intervals.

**Integration Services.** Systems rationalization is a key component of business integration. Our tailored implementation methodology drives complexity and cost out of business operations after a merger or divestiture. We help you quickly integrate systems and standardize processes so you can reap the benefits of an operational transformation.

**Program/Project Management.** Our standard yet flexible approach to project management recognizes the challenges associated with managing multiple work streams and a diverse resource mix. Our program management methodology is risk-based and focused on quantifying and delivering business benefits.

**Process Design/Change Management.** ERP implementations often provide the highest return when companies adopt the processes prescribed by the chosen system. This requires more than a technically focused team. Our consultants bring strong finance and operations backgrounds to help users adopt the required process changes and establish strict governance processes for customization requests.

## CHOOSE MORGANFRANKLIN

MorganFranklin is a single source for all financial, management, and technology support, with a proven track record leading time-sensitive and technically intensive initiatives. We bring together individuals with government contracting, operations, and Big 4 experience including an average of 20 years of experience at manager and higher staff levels. Our teams carry certifications and degrees such as CPA, CIA, CISA, MBA, and PMP, just to name a few. Our ability to tap diverse in-house expertise allows us to proactively manage your requirements, quickly addressing issues that could impact your compliance, efficiency, or profitability.

*“MorganFranklin has demonstrated a willingness to scale their level of involvement based upon our ability to devote internal resources to support project-related activities. MorganFranklin is a trusted advisor for us because they have a truly independent viewpoint, demonstrate an ability to deliver strong consultants on short notice, and are able to blend best practices with a solid understanding of our business.”*

Larry Campbell  
Senior Director  
DAI



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