# NETSUITE® ROADMAP

## Implement

*Whether you are a new NetSuite customer or an existing user adding on new modules, we can help plan your project and deliver a solution that is tailored to your needs.*

### Challenge

The client needed to replace an on-premise ERP solution with a cloud-based solution that could scale and grow with the organization while meeting extensive regulatory requirements.

### Solution

Led a full life cycle implementation of NetSuite for all functions in procure-to-pay, record-to-report, and financial reporting. The solution included:

- 20+ interfaces with other systems
- 200+ business scenarios
- 14 complex custom financial and regulatory reports
- 6 data conversion areas

### Impact

Delivered a new robust, cloud-based solution that met the organization's financial and regulatory reporting needs.

## Enhance & Optimize

*Your business is evolving—and so should the tools used to support it. We can help implement new functionality and develop custom solutions that integrate seamlessly with NetSuite.*

### Challenge

NetSuite's Contract Renewals and Commissions functionality did not meet the client's unique business requirements, resulting in significant challenges for partners and operations staff seeking out-of-the-box configuration to match how they sold their work.

### Solution

Documented the client's unique requirements, assessed NetSuite functionality, and made significant customizations to the item master and quoting, sales order, and contract renewal processes to deliver a solution that leveraged NetSuite and met business needs. The solution included:

- Complete functional and technical designs
- Customized forms and records and complex script development
- Extensive testing across multiple business scenarios

### Impact

Enabled completion of pricing, commissions, and renewals based on unique business needs, resulting in minimal disruptions to customers, internal operations, and partners.

## Report & Integrate

*NetSuite's business solution is at the center of your organization. We can help build automated integrations to other systems that feed NetSuite or require data from NetSuite.*

### Challenge

On a daily basis, the client was performing extensive analytics on financial and operational data and needed to develop integrations between NetSuite and the data warehouse.

### Solution

Developed a custom interface that selected financial data from NetSuite. Then transformed and passed the data to the data warehouse, where the data was transformed into extensive financial, revenue, and operational cubes.

The solution included:

- Custom scripts that sourced data from NetSuite, taking into account the NetSuite data model and operational issues
- 3 extensive data cubes that refreshed nightly

### Impact

The ability to report on data near real time and present information to executives in order for them to make informed business decisions.